



## **California Principal**

**Roux Associates**, a privately - held, financially sound, national consulting firm is seeking a motivated individual to join our office in Gardena, CA as a Principal with the firm. As a senior "seller-doer", the ideal candidate brings significant consulting experience, technical skills and established client relationships. This position will require successful selling and consulting to clients for environmental projects such as site investigation and remediation programs for contaminated soil and groundwater, hazardous waste sites, compliance issues and brownfield / real estate development. Responsibilities will include the overall management of the technical, budgetary and schedule performance of projects to ensure client satisfaction and repeat business. Business development activities will be supported by the office business development manager to assist in the growth of the practice.

### **Responsibilities:**

- Provide technical and project management support to clients for all facets of project execution.
- Generate annual net revenue exceeding \$300K per year.
- Manage tasks, projects and clients including the management and development of staff and the development of new business opportunities and participation in business development functions.

### **Skills and Experience:**

- Minimum of a Bachelor's Degree in Engineering (Environmental, Civil or Chemical) or a science related field (Geology, Earth Science), a Master's is preferred.
- 10 + years of consulting experience
- PE or PG certification
- Experience with federal superfund (CERCLA) and RCRA corrective action remediation programs as well as California cleanup regulations. Broad regulatory understanding desirable for identification of ARARs and state and local permit requirements.
- Experience with project and program management software including Microsoft project and excel or other equivalent tools for budgeting, cost tracking, and scheduling.
- Candidate's clientele should consist of Fortune 500's, outside counsel and / or developers and their environmental requirements should fit into Roux's core practice areas which are site investigation and remediation or services related to litigation, insurance, compliance or brownfield / real estate development.

**Principals receive an attractive compensation package which includes salary, bonus, company stock and a 401K plan .**

For more information or to apply please [click here](#)